

FOR IMMEDIATE RELEASE

Leading Network Equipment Companies Select NComm for Telecommunications Interface Software

3Com, ADC, Cedar Point Communications, Dallas Semiconductor, Paragon Networks, sentitO Networks and Telica license NComm Products

SALEM, NH – March 10, 2003 – NComm[™], Inc. today announced seven new contracts from leading networking equipment companies 3Com (Nasdaq:COMS), ADC (Nasdaq:ADCT), Cedar Point Communications, Dallas Semiconductor (Nasdaq:MXIM), Paragon Networks, sentitO Networks and Telica. These companies purchased a variety of NComm Telecommunications Management Software (TMS) products to quickly add wide area network (WAN) interfaces to their communications equipment platforms. NComm TMS includes the turnkey software and source code that performs all framer, alarming, performance monitoring, line testing, and signaling functions that all WAN communication products must have to operate.

"The priority in communications product development today is to create sustainable technology innovation and differentiation. At the same time, functions such as interoperability across the public network, are critical to a product's performance and subsequent adoption by service providers," said John Brandte, vice president of marketing and business development at NComm. "Our customers have found that by licensing NComm TMS out-of-the-box software, it takes the risk out of engineering interoperable, properly functioning WAN interfaces while freeing up precious engineering resources to concentrate on product differentiators."

NComm TMS products consist of trunk management software and source code for T1, E1, T3, E3, SONET and SONET APS transmission technologies. It enables an equipment manufacturer to embed transmission functionality into its platforms quickly and with ease without the risk and cost of Layer 1 software engineering. Because NComm's engineering specialty is developing WAN interfaces for both established and start-up equipment vendors, the software is rigorously tested, fully functional, proven and standard compliant. NComm TMS products are currently running in live networks on both network and customer premise systems, enabling communications equipment to seamlessly connect with wide area networks.

"ADC's focus is in the delivery of broadband equipment platforms that enable high-speed Internet, data, video, and voice services. However, the requirement to have reliable, interoperable and fully functional WAN interfaces on our network platforms is critical to offering our customers a complete solution," said Mark McDonald, vice president of product management at ADC. "The NComm software allowed us to bring reliable, standards-based T1, T3 and SONET functionality to market quickly. We had both technologies up and running in a matter of days with the product and support provided by NComm."

Pricing for an NComm TMS license starts at US \$20,000.

About NComm TMS

NComm's Trunk Management Software (TMS[™]) portfolio of products includes T1, E1, T3, E3, SONET and SONET APS technologies. Portable to any operating system, NComm provides its TMS customers with a fully functional device driver to interface with any industry standard framer.

About NComm

NComm provides network equipment vendors with proven, standards-compliant Wide Area Networking (WAN) source code, software, and custom engineering. Its TMS trunk management suite enables faster time-to-market for network systems by reducing the development time for WAN interfaces from months to hours. The suite includes the turnkey software and source code to embed into WAN equipment, which performs all the framer, alarming, performance monitoring, line testing, and signaling functions that all WAN devices or products must have to operate. NComm, privately held and based in Salem, NH, has customers ranging from start-ups to well-established communications companies such as ADC, Nortel, and Sonus. For more information, please visit the NComm website at <u>www.ncomm.com</u>.

For more information, contact: Matt Burke NComm, Inc. (603) 315-0618 <u>mburke@ncomm.com</u>

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